

October 28, 2011



To: Our Customers

Subject: Current Lead-times & Raw Material Surcharges November 2011

CJ Estimated Forging Lead Times:

- Forgings – As Forged – Dependent on Steel Availability
 - 201# and up = 27-40 weeks (depending on part configuration)
 - 121# - 200# = 23 weeks
 - 81# - 120# = 15 weeks
 - 40# - 80# = 15 weeks
 - 39 & below = 21 weeks
- Heat Treating = 4-6 weeks
- Non-destructive Testing = 2 weeks
- Machining = 6-8 weeks

Please send us orders for any forgings you require through August 2012 to ensure that we can meet your delivery requests. We would appreciate any forecasting through the third quarter of 2012.

Holidays & Maintenance Shutdown: Just a reminder that CJ will be shut down during the following times.

THANKSGIVING: Closed Thursday 11/24/11 and Friday 11/25/11.

WINTER MAINTENACE SHUTDOWN: Closed Friday, 12/23 reopening for business Tuesday, 1/3/12.

SALES SURCHARGE per HUNDRED WEIGHT					
STEEL COMPANY SHIPMENTS DELIVERY in October 2011 for November 2011 INVOICING					
SCRAP STEEL SURCHARGE / CWT		\$19.917			
ALLOYGRADE	Cr	NICKEL	MOLY	MANGA	TOTAL
E3310H	\$1.530	\$24.768	\$0.000	\$0.147	\$26.445
4130H-4150H	\$0.947	\$0.000	\$2.524	\$0.245	\$3.716
4320	\$0.486	\$12.561	\$3.154	\$0.154	\$16.355
4340	\$0.777	\$12.561	\$3.154	\$0.210	\$16.702
4820	\$0.000	\$24.768	\$3.154	\$0.168	\$28.090
86XX	\$0.486	\$3.892	\$2.524	\$0.217	\$7.119
88XX	\$0.486	\$3.892	\$4.416	\$0.245	\$9.039
9310	\$1.190	\$22.999	\$1.451	\$0.154	\$25.794
EN355	\$1.506	\$14.153	\$2.524	\$0.154	\$18.337
carbon steel 10xx				\$0.210	\$0.210
carbon steel 1141-1144				\$0.420	\$0.420
carbon steel 1146				\$0.237	\$0.237
C-J Energy surcharge		\$0.00		per gross LB	
Heat treat energy surcharge		\$0.01		per gross LB	
Shipping Containers (2,000# capacity)		\$43.00		each	

Sincerely,

Troy P. Mitchell, Sales Manager

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